



YORK, PA  
WHITE CLOVER  
*family farm*

# Vendor Guide

Thank you for your interest in selling your product(s) at White Clover Family Farm! Below you will find information about what we are looking for in potential partnerships.

## Local Products with a Healthy Focus

We sell locally made products from established businesses. We pride ourselves on making our own products without preservatives and harmful additives. You'll find that in our candles, baked goods, produce, and meats. We are looking for partners that prioritize that. Any food products from home kitchens must have a license.

## Competitive Pricing & Shelf Stable

We have limited shelf and fridge space in our greenhouse. We are extremely mindful of the margins of each product we choose to carry because of that. We are unable to purchase anything below 30% margins. Products need to be able to withstand the temperature changes of the greenhouse environment.

## Compliments Our Product Lines

We are looking for products that supplement our in-house made products. We make salsa, jam, BBQ sauce, nut butters, baked goods, soy candles & room sprays. Our farm products include Wagyu beef and beef sticks, pork, honey, annuals and perennials. We are unable to carry products that overlap with our own.

## Next Steps

If you think your business is the right fit for White Clover, please apply online at [www.WhiteCloverYork.com/vendor](http://www.WhiteCloverYork.com/vendor). Please provide a copy of your wholesale product price list along with MSRP and payment terms.

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